



COMPANY OVERVIEW

Ekow Solutions Group is an Atlanta-based AI consulting and training firm founded by a senior technology executive with 20+ years building and scaling consulting practices at ThoughtWorks, Slalom, and RelationalAI. We design, build, and teach production AI systems for federal acquisition teams, mid-market professional services firms, and international development partners. Our work combines hands-on technical fluency in LLM application development with the operating discipline of running \$30M+ practices in regulated, enterprise environments.

CORE COMPETENCIES

- %^aAI Training & Workforce Enablement** — Hands-on workshops for federal acquisition, contracting, and operations teams. Curriculum built on the client's actual workflows, FAR Parts 6, 8, 10, 12, 13, 15, and approved tool stack.
- %^aAI System Design & Deployment** — Custom LLM applications and AI agents for document review, compliance checks, drafting, and process automation. Production proof: MyBidFit.com.
- %^aAI Workflow Integration** — Embeds AI into existing business processes — federal acquisition workflows, professional services delivery, and SaaS operations.
- %^aAI Governance & Risk Advisory** — Data classification frameworks, tool-tier selection (free / enterprise / private), validation discipline, and CUI/PII handling for regulated environments.
- %^aStrategy & Operations Leadership** — Practice formation, partner ecosystems, cross-border operations, and P&L management — informed by \$30M+ practice-building experience.

DIFFERENTIATORS

- %^aSenior practitioner, not first-time founder.** Built Slalom's Southeast technology practice from 0 ! 100 consultants and \$30M revenue in 15 months; grew ThoughtWorks Southeast from \$10M ! \$20M with LATAM expansion.
- %^aHands-on AI builder.** Personally architected and operates MyBidFit, a production LLM platform using Anthropic, OpenAI, and Gemini.
- %^aAtlanta-based, federal-adjacent.** Local to CDC; civic engagement experience including hosting the Ghanaian Ambassador to the U.S. and engagement with the Atlanta Mayor's office.
- %^aRegulated-environment delivery experience.** Prior anchor accounts at Delta Air Lines, AT&T, Cox, and Home Depot included audit-driven delivery, security, and identity provisioning at scale.
- %^aAcquisition-specific AI curriculum.** Training built around FAR work that acquisition professionals actually do — not generic "AI literacy."

PAST PERFORMANCE

%^aNCMA Atlanta — Blindspots: The Art of Effective AI Use (2026)

Hands-on AI implementation workshop for ~40 federal contract managers, acquisition professionals, and consulting executives. Three live workflows (CPARS drafting, FAR compliance review, agent build) plus the "3-Check Method" for AI validation in regulated work. Client feedback: "one of the best sessions ever."

%^aMyBidFit.com — AI Platform Design, Build & Operation

Designed, built, and operates production AI platform for supplier discovery, qualification, fit scoring, and partnership matching. Multi-LLM implementation (Anthropic, OpenAI, Gemini) with custom API integrations and agent workflows.

%^aAI Enablement Programs — Mid-Market Consulting Firms

Designed internal training, workflow automation, platform integration, and service-offering repositioning for small and mid-market firms navigating the AI transition.

%^aU.S.–Ghana Technology Partnership Ecosystem

Curating partnerships connecting U.S. trade organizations, consultancies, and rural economic development partners to AI-enabled business infrastructure. Hosted the Ghanaian Ambassador to the U.S. in Atlanta civic leadership engagements.

Prior senior practice leadership — establishing operating capacity: RelationalAI (VP Field Operations, 2021–2024; AT&T enterprise deployment). Slalom Consulting (Regional Practice Leader, 2019–2021; Cox Automotive, Delta Air Lines, The Home Depot). ThoughtWorks (Regional GM Southeast, 2010–2019; LATAM expansion; Delta, Cox, AT&T).

CORPORATE DATA

Business Name:	Ekow Solutions Group
Founded:	2024
Location:	Atlanta, GA
Business Size:	Small Business (NAICS 611430)
UEI:	FQS8SNSPR739
CAGE:	9Q575

Primary NAICS:

611430 Professional & Management Development Training (primary) · 541611 Mgmt Consulting · 541512 Computer Systems Design · 541618 Other Mgmt

Consulting · 541990 All Other Prof/Scientific/Technical Services

PSC Codes:

U008 Training & Curriculum Development · R408 Program Management
Support · R425 Engineering & Technical Services

LEADERSHIP — DEREK JOHNSON, FOUNDER & CEO

Education

MBA, Kennesaw State University
B.S. Electrical Engineering, Georgia Institute of Technology
B.S. Mathematics, Morehouse College

NASA Scholar · Phi Beta Kappa

Board & Community

Advisory Board, Kennesaw State University School of Business (2024–
Present)

Board Member, Shared Harvest Fund (2020–2025)

Board Member, Planned To a T (2022–2024)

Advisory Board, Women in Technology (2018–2021)

